

Marketing

Major Requirements

Lower Division Core Business Requirements	Pre-Req	Units	Note
ACC250 Principles of Accounting I	-	3	Fall only
ACC251 Principles of Accounting II	ACC250	3	Spring only
BUS101 Introduction to Business	1	3	
BUS217 Microeconomics	-	3	
BUS218 Macroeconomics	-	3	
BUS237 Management Based on Biblical Principles	-	3	
CIS270 Business IT Application	MAT115	3	

Upper Division Core Business Requirements	Pre-Req	Units	Note
BUS303 Business Finance	ACC251 & CIS270	3	Fall only
BUS315 Business Statistics	CIS270 & MAT115 or 144	3	
BUS334 International Business	-	3	
BUS358 Business Law	-	3	
BUS463 Business & Organizational Management	-	3	
BUS485 Business Policy & Strategy	BUS303,463 & MKT333	3	
MKT333 Principles of Marketing	-	3	

Upper Division Marketing Requirements	Pre-Req	Units	Note
MKT323 Marketing Research	BUS315 & MKT333	3	Spring only
MKT353 Integrated Marketing Communications	MKT333	3	Fall only
MKT458 Consumer Behavior	MKT333	3	Fall only
MKT463 Marketing Management	MKT333 & senior	3	Spring only

Upper Division Marketing Elective Requirements	Pre-Req	Units	Note
Complete two of the following courses:			
BUS356, 357, 444, 491,	Classes vary	3 each	See catalog
MKT313, 443			

Total Major Units:	60	
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Upper Division Major Units:	39	

General Education Requirements

Competency Requirements	Units	Note
English Competency	3	ENG113 required
Math Competency	3	MAT115 required
Technology	3	CIS270* will fulfill
Foreign Language I	3	
Foreign Language II	3	

If you are exempt from a Competency Requirement, add those units to Additional Elective Units Needed.

Core Curriculum	Units	Note
Behavioral Science	6	
English Composition	3	ENG123 required
English or Film	3	
Communication Arts	3	COM113 recommended
Art or Music	3	
Philosophy	3	
US History	3	
Non-US History	3	
Political Science	3	POL255 recommended
Lab Science	4	
Science or Kinesiology	4	
Christian Studies	9	

^{*}Course is interdisciplinary

Upper Division Requirements	12	
Interdisciplinary Requirements	9	CIS270 fulfills 3 units
Multicultural Requirements	9	ENG123 fulfill 3 units

Total Required GE units:	59

Upper Division Required GE Units: 12

Additional Elective Units Needed:	5
Upper Division Elective Units Needed:	0

About This Plan

- This plan is not a contract. Curriculum can be subject to change.
- Highlighted courses and fields are major specific.
- Descriptions for all courses can be found in the CBU catalog at www.calbaptist.edu/about/universitycatalogs.aspx.
- To graduate, all students need 124 total units, 39 of which must be upper division.
- Courses numbered in the 300's and 400's are upper division.
- GST100, ENG103, and MAT095 count as elective units.

Contact Information

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(951) 343 - 4567	advising@calbaptist.edu

	Freshman Year			Sophomore Year	
Fall Semester	Spring Semester	Summer Semester	Fall Semester	Spring Semester	Summer Semester
BUS101 Introduction to Business 3	BUS217 Microeconomics 3		ACC250 Principles of Accounting I	ACC251 Principles of Accounting II	3
BUS218 Macroeconomics 3	CIS270 Business IT Application		BUS237 Management Based on Biblical Principles	MKT333 Principles of Marketing	3
MAT115 Intermediate Algebra 3	ENG123 Intermediate Composition 3		Upper Division General Education Course	Upper Division General Education Course	3
ENG113 Composition 3	General Education Course 3		General Education Course 3	General Education Course 3	3
GST100 Focus 1	Lab Science General Education Course 4		General Education Course 3	General Education Course 3	3
General Education Course 3			Kinesiology General Education Course	Kinesiology General Education Course	ı
			-		
Total Units: 16	Total Units: 16	Total Units:	Total Units: 1	6 Total Units: 1	6 Total Units:
2	Junior Year			Senior Year	
Fall Semester	Junior Year Spring Semester	Summer Semester	Fall Semester	Senior Year Spring Semester	Summer Semester
Fall Semester BUS315 Business Statistics 3		Summer Semester	Fall Semester BUS303 Business Finance	Spring Semester	
	Spring Semester BUS334 International Business MKT323 Marketing Research 3	Summer Semester		Spring Semester BUS358 Business Law BUS485 Business Policy &	3
BUS315 Business Statistics 3 MKT353 Integrated 3	Spring Semester BUS334 International Business MKT323 Marketing 3	Summer Semester	BUS303 Business Finance 3 BUS463 Business & 3	Spring Semester BUS358 Business Law BUS485 Business Policy & Strategy Strategy	3
BUS315 Business Statistics 3 MKT353 Integrated Marketing Communications Upper Division MKT 3	Spring Semester BUS334 International Business MKT323 Marketing Research Upper Division MKT 3	Summer Semester	BUS303 Business Finance BUS463 Business & Organizational Management MKT458 Consumer	Spring Semester BUS358 Business Law BUS485 Business Policy & Strategy MKT463 Marketing Management 3	3 3 3 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
BUS315 Business Statistics 3 MKT353 Integrated Marketing Communications Upper Division MKT Elective 3 Upper Division General 3	Spring Semester BUS334 International Business MKT323 Marketing Research Upper Division MKT Elective Upper Division General 3	Summer Semester	BUS303 Business Finance BUS463 Business & Organizational Management MKT458 Consumer Behavior	Spring Semester BUS358 Business Law 3 BUS485 Business Policy & Strategy 3 MKT463 Marketing Management 3 General Education Course 3	3 3 3 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
BUS315 Business Statistics 3 MKT353 Integrated 3 Marketing Communications Upper Division MKT Elective Upper Division General Education Course 3	Spring Semester BUS334 International Business MKT323 Marketing Research Upper Division MKT Elective Upper Division General Education Course Spring Semester 3 WESSAM A STATE OF THE ST	Summer Semester	BUS303 Business Finance BUS463 Business & Organizational Management MKT458 Consumer Behavior General Education Course	Spring Semester BUS358 Business Law 3 BUS485 Business Policy & Strategy 3 MKT463 Marketing Management 3 General Education Course 3	3 3 3 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
BUS315 Business Statistics 3 MKT353 Integrated Marketing Communications Upper Division MKT Elective 3 Upper Division General Education Course 3 Kinesiology General 1	Spring Semester BUS334 International Business MKT323 Marketing Research Upper Division MKT Elective Upper Division General Education Course General Education Course Kinesiology General	Summer Semester	BUS303 Business Finance BUS463 Business & Organizational Management MKT458 Consumer Behavior General Education Course	Spring Semester BUS358 Business Law 3 BUS485 Business Policy & Strategy 3 MKT463 Marketing Management 3 General Education Course 3	3 3 3 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
BUS315 Business Statistics 3 MKT353 Integrated Marketing Communications Upper Division MKT Elective 3 Upper Division General Education Course 3 Kinesiology General 1	Spring Semester BUS334 International Business MKT323 Marketing Research Upper Division MKT Elective Upper Division General Education Course General Education Course Kinesiology General	Summer Semester	BUS303 Business Finance BUS463 Business & Organizational Management MKT458 Consumer Behavior General Education Course	Spring Semester BUS358 Business Law 3 BUS485 Business Policy & Strategy 3 MKT463 Marketing Management 3 General Education Course 3	3 3 3 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
BUS315 Business Statistics 3 MKT353 Integrated Marketing Communications Upper Division MKT Elective 3 Upper Division General Education Course 3 Kinesiology General 1	Spring Semester BUS334 International Business MKT323 Marketing Research Upper Division MKT Elective Upper Division General Education Course General Education Course Kinesiology General	Summer Semester	BUS303 Business Finance BUS463 Business & Organizational Management MKT458 Consumer Behavior General Education Course	Spring Semester BUS358 Business Law 3 BUS485 Business Policy & Strategy 3 MKT463 Marketing Management 3 General Education Course 3	3 3 3 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4