Marketing CDU

Major Requirements

Lower Division Core Business Requirements	Pre-Req	Units	Note
ACC250 Principles of Accounting I	-	3	Fall only
ACC251 Principles of Accounting II	ACC250	3	Spring only
BUS217 Microeconomics		3	
BUS218 Macroeconomics	-	3	
BUS237 Management Based on Biblical Principles	-	3	
CIS270 Business IT Application	MAT115	3	
Upper Division Core Business Requirements	Pre-Req	Units	Note
BUS303 Business Finance	ACC251 & CIS270	3	Fall only
BUS315 Business Statistics	CIS270 & MAT115 or 144	3	
BUS334 International Business	-	3	
BUS358 Business Law	-	3	
BUS463 Business & Organizational Management	-	3	
BUS485 Business Policy & Strategy	BUS303,463 & MKT333	3	
MKT333 Principles of Marketing	-	3	
Upper Division Merketing Requirements	Pre-Req	Units	Note
BUS301 e-Commerce	-	3	
MKT323 Marketing Research	BUS315 & MKT333	3	Spring only
MKT353 Integrated Marketing Communications	MKT333	3	Fall only
MKT458 Consumer Behavior	MKT333	3	Fall only
MKT463 Marketing Management	MKT333 & senior	3	Spring only

Upper Division Merketing Elective Requirements	Pre-Req	Units	Note
Complete two of the following courses:			
BUS356, 357, 444, 491,	Classes vary	3 each	See catalog
MKT313, 443			

Total Major Units: 60

Upper Division Major Units: 42

General Education Requirements

Units	Note
3	ENG113 required
3	MAT115 required
3	CIS270* will fulfill
3	
3	
Requiremer Units	tt, add those units to Additional Elective Units Needed.
6	
3	ENG123 required
3	
3	COM113 recommended
3	
3	
3	
3	
3	POL255 recommended
4	
4	
4	
	3 3 3 3 Requirement Units 6 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3

Upper Division Requirements	12	
Interdisciplinary Requirements	9	CIS270 fulfills 3 units
Multicultural Requirements	9	ENG123 fulfill 3 units

Total Required GE units: 59

Upper Division Required GE Units: 12

Additional Elective Units Needed: 5

Upper Division Elective Units Needed: 0

About This Plan

• This plan is not a contract. Curriculum can be subject to change.

· Highlighted courses and fields are major specific.

· Descriptions for all courses can be found in the CBU catalog at

www.calbaptist.edu/about/universitycatalogs.aspx.

• To graduate, all students need 124 total units, 39 of which must

be upper division.

• Courses numbered in the 300's and 400's are upper division.

· GST100, ENG103, and MAT095 count as elective units.

Contact Information

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<u>Cbu</u> Marketing

2011-2012

	Freshman Year			Sophomore Year	
Fall Semester	Spring Semester	Summer Semester	Fall Semester	Spring Semester	Summer Semester
BUS218 Macroeconomics3MAT115 Intermediate Algebra3ENG113 Composition3GST100 Focus1	BUS237 Management Based on Biblical Principles		ACC250 Principles of Accounting I3CIS270 Business IT Application3MKT333 Principles of Marketing3General Education Course3	ACC251 Principles of Accounting II3BUS334 International Business3Upper Division General Education Course3General Education Course3	
General Education Course 3	Lab Science General Education Course 4		General Education Course 3	General Education Course 3	
General Education Course 3			Kinesiology General Education Course	Kinesiology General Education Course	
Total Units: 16	Total Units: 16	Total Units:	Total Units: 16	Total Units: 16	Total Units:
Elle	Junior Year		E-II Constant	Senior Year	
Fall Semester BUS301 e-Commerce 3	Spring Semester BUS463 Business & Organizational Management	Summer Semester	Fall Semester MKT353 Integrated 3 Marketing Communications 3	Spring Semester BUS358 Business Law 3	Summer Semester
BUS303 Business Finance 3	MKT323 Marketing 3 Research		MKT458 Consumer Behavior 3	BUS485 Business Policy & 3 Strategy	
BUS315 Business Statistics 3	Upper Division MKT Elective Course 3		Upper Division MKT Elective Course3Upper Division General2	MKT463 Marketing Management 3	
Upper Division General Education Course 3	Upper Division General Education Course 3		Education Course 3	General Education Course 3	
General Education Course 3	General Education Course 3		Elective 3	Elective 1	
Kinesiology General 1 Education Course 1	Kinesiology General 1 Education Course 1				
Total Units: 16	Total Units: 16	Total Units:	Total Units: 15	Total Units: 13	Total Units:

Total Units: <u>124</u> (124 units required to graduate)